



Employer Brief

Developing your workforce - 2022 and beyond

February 2022



Now more than ever, employers are rethinking their workforce strategy, whether it's for post-pandemic recovery, building a long-term talent pipeline, innovation or growth.

My team at SDN specialises in workforce strategy with a particular focus on helping employers understand and use government funded training for staff development.



This short ***Employer Brief*** is an introduction to identifying your current workforce priorities. It briefly outlines how different government resources might work for you and describes the support we offer.

If you have any questions our contact details are on the final page.

Colin Bentwood
Managing Director, SDN

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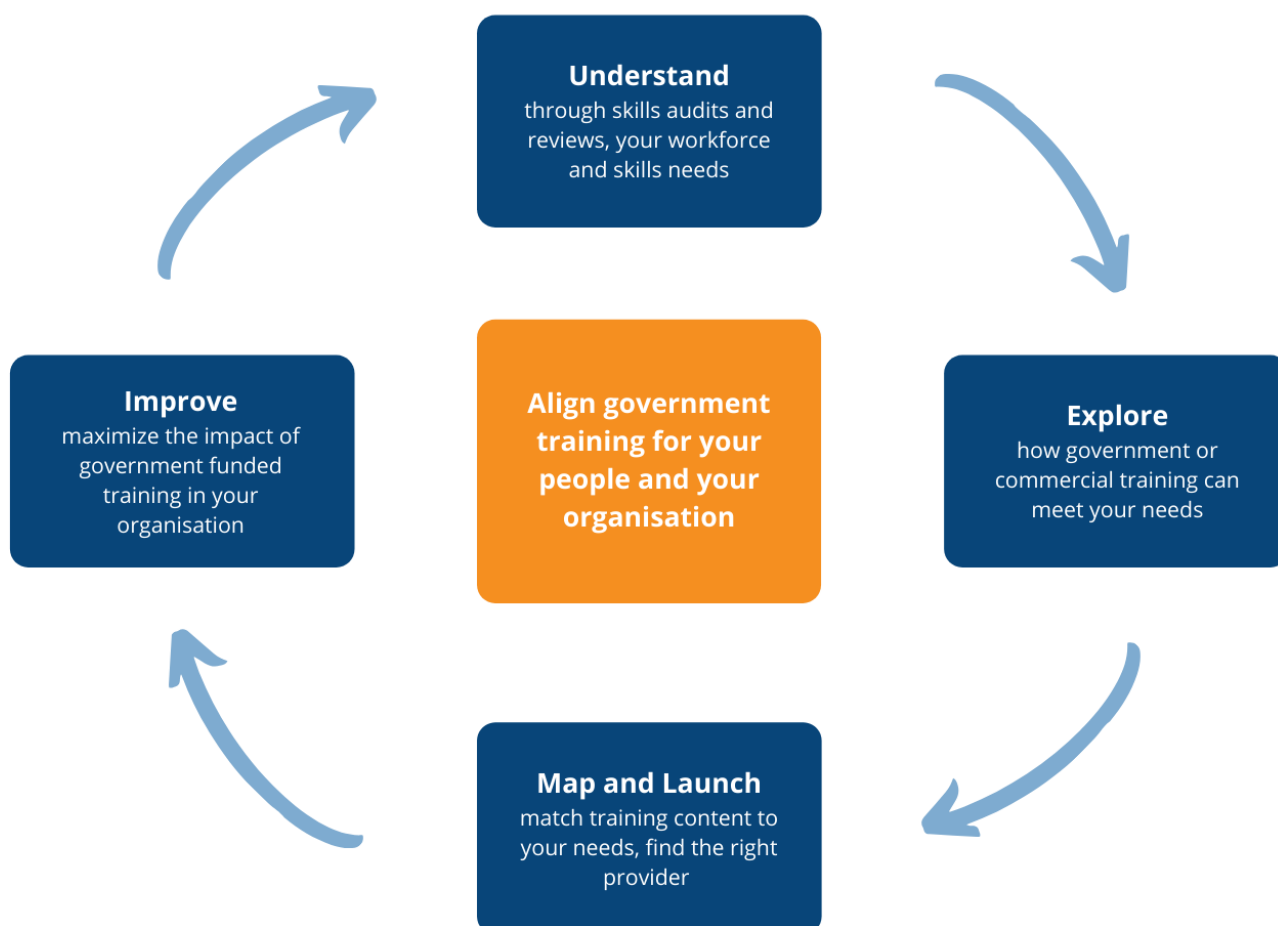
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More about us

SDN brings together the country's leading specialists from the world of apprenticeships, technical education and workforce development. We've helped employers across the country understand, prepare and deliver skills initiatives within their organisation.

Over the past two decades, we've worked with government, industry bodies and hundreds of employers and training and skills providers. That's given us a unique insight into workforce development and into how funded training can help drive a talent pipeline and contribute to your organisation's priorities.

We work with employers to:



Through consultancy and CPD, we help you act. We give you knowledge, clarity, and tools to improve and accelerate the development of your workforce.

Publicly funded training for your workforce

- why now?

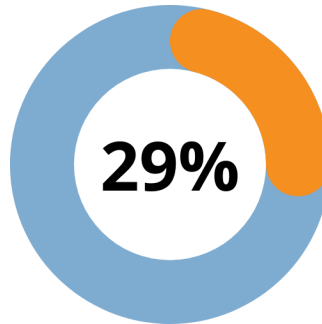
The **demand** for skills has never been greater.

Industries have skills gaps: some are struggling to attract young people; current workers are having to reskill and adapt to change.

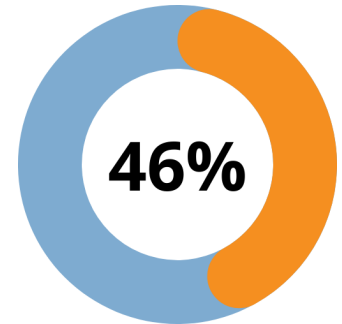
The pandemic has highlighted this all the more - skills needed 18-months ago are not the same now.

So what about the **supply** of skills?

We believe the breadth of publicly funded training schemes gives employers a unique opportunity to meet this demand for skills.



A) 29% of employers consider cost to be the main barrier in training their workforce



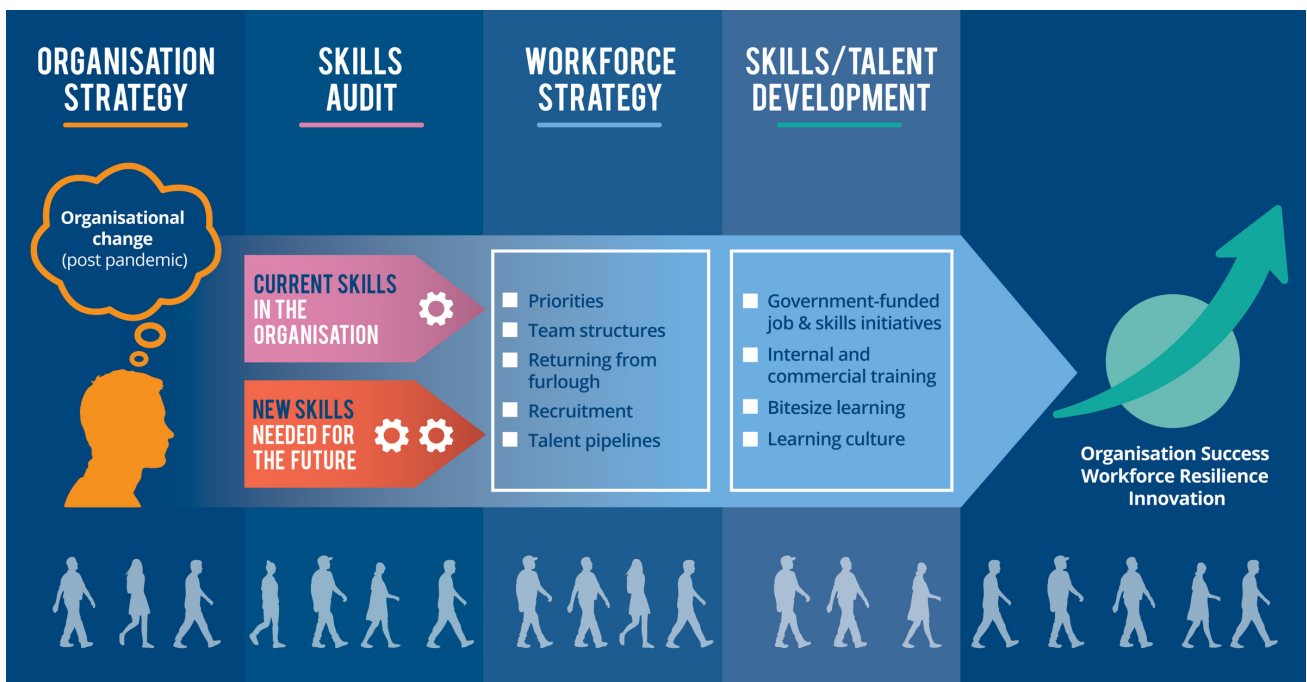
B) 46% of employers are struggling to recruit into digital roles



C) 60% of employers have a digital skills gap



D) 9 in 10 UK employees will have to reskill by 2030



Infographics sources : A) Gov.uk B) Gov.uk C) Worldskillsuk.org D) McKinsey & Company

The place to start – your workforce priorities

Before exploring the initiatives you could draw on it's really important that you are clear on your workforce priorities.



1. What are your strategic aims for the next 3-5 years?
2. What kind of workforce will be required to achieve this?
3. What kind of workforce and skills do you need post-pandemic?
4. How can your workforce be more resilient to future events?
5. What long-term skills gaps are there in your organisation?
6. What disruptive technologies and industry changes might require new skills?
7. How effective are your organisation's training and career pathways?
8. What's the age profile of your team?
9. What succession plans are in place?
10. How strong is retention?
11. How could your organisation benefit from a more diverse workforce?
12. What are your corporate social responsibility priorities?

Do you understand the different training options (government funded and others) that can help you build the skilled workforce you need?

At a glance - funded training and initiatives

In recent years, the government has been working closely with employers to reform technical education and introduce schemes that employers can use to meet their workforce needs.

Before we unpack these further, here's a summary of the three main schemes (in England), who they're for and the financial support available:

	Apprenticeships	Traineeships	Industry Placements (T Levels)
Employer costs	Wages at least £4.30/hr (increasing to £4.81 from April 2022) <i>plus, co-investment or levy funds</i>	No charge <i>Option to pay the young person</i>	No charge <i>Option to pay the young person</i>
Incentives	£1,000 for 16-18s or for under 25s with a care plan Reduced Employer NI for under-25s	£1,000 per trainee (for up to 10 trainees per region)	£1,000 per placement until July 2022 (for up to 20 placements, per region)
Training	20% off-the-job training	Skills and employability training with the provider	Placement embedded in a two-year technical qualification
Duration (in workplace)	12 months – minimum period of training	70 – 240-hour work placement	315 hours (approx. 45 days) over two years
Eligibility conditions (other eligibility apply)	16+ (no upper age limit)	16-24 and qualified up to Level 3 up to 25 with care plan	16-19 Available in specific occupations
Why this scheme?	Upskill existing workforce; support employees into roles	Plan ahead for future talent apprenticeships / new entrants	Find the next generation of new entrants

Other schemes and training are available too, including sector-based work academies, supported internships and higher technical qualifications. Contact us for more information on these.



Apprenticeships



What is it?

Apprenticeships are jobs with training, allowing people to develop the knowledge, skills and behaviours they need to be occupationally competent.

They can be used to recruit new employees or retrain your existing workforce (16+ with no upper age limit). The training provider will make sure the individual being put forward for the apprenticeship meets all eligibility criteria before enrolment.

How does it work?

There are over 600 apprenticeships, from entry level to senior management. At least 20% of normal working hours must be spent on off-the-job training. Apprentices must have a contract of employment and employers pay the apprentice's salary. There's a £1,000 per apprentice incentive for taking on an apprentice who is aged 16 to 18 years old or, under 25 and has an education, health and care plan or has been in the care of their local authority.

Why might you consider this scheme?

- ✓ Grow motivated, skilled and qualified staff across a range of occupations
- ✓ Fill skills gaps and grow talent from within
- ✓ Create a flexible training curriculum to meet your needs
- ✓ Training is funded via employer levy or 95% government contribution



Traineeships



What is it?

Traineeships is a training programme with work experience, for young people to develop foundation skills and experience to be ready for work or an apprenticeship.

How does it work?

Traineeships is open to young people ages 16 to 24 or 25 with an education, health and care plan, for employment or an apprenticeship. The training and/or the work placement can last from 6 weeks up to 12 months (70-240 hours). An incentive is available of £1,000 per trainee (up to 10 trainees per region).

Why might you consider this scheme?

- ✓ Training is flexible and can be tailored to your organisational context
- ✓ Attract young people to your organisation and your industry
- ✓ Get to know trainees before offering them a job/apprenticeship role



T-LEVELS

THE NEXT LEVEL QUALIFICATION



What is it?

T Levels are the new technical 2-year qualifications for 16 to 19-year-olds. They are equivalent to 3 A Levels for young people to develop knowledge, attitudes and practical skills for the workplace. Industry placements are central to T Levels giving young people meaningful and relevant experience of work at the start of their careers.

How does it work?

Industry placements last at least 45-days (315 hours) and can be hosted as a block, day release or as a mix. You'll identify projects and tasks that are useful for your organisation and will help students develop technical and workplace skills. Placements can be hosted by a single employer or split across two organisation. An incentive of £1,000 per placement is available until July 2022 (up to 20 payments, per employer, per region).

Why might you consider this scheme?

- ✓ Attract bright new talent and capitalise on their fresh perspective
- ✓ Find solutions for entry-level skills shortages
- ✓ Develop future technical talent for your business



Linking workforce needs with government schemes

Here are a number of (anonymised) scenarios to help you understand how government schemes can help to tackle particular workforce priorities.

National Agency for Innovation

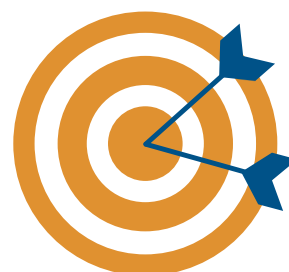
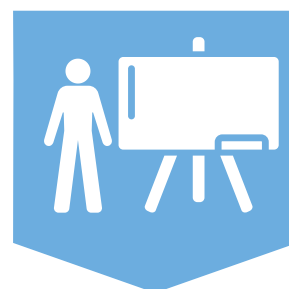
After a period of significant organisational change across their three sites, a number of staff at the National Agency for Innovation have been promoted to management positions. Several have had no formal training.

Drawing on their apprenticeship levy, the 'departmental manager' and 'senior learnership' apprenticeship standards are identified as the most suitable form of training.

First, they set out a blueprint of what is needed from the training and their requirements, to make sure their managers receive consistent training across all of their sites.

Next, they speak to a number of high-quality training providers and select one in each region.

Before the training starts, they work with each provider and tailor the content to the specific needs of the organisation, so that each manager becomes fully competent in their role.

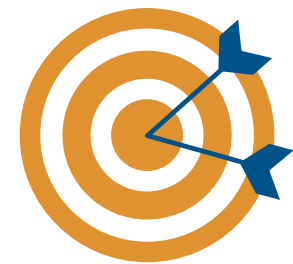
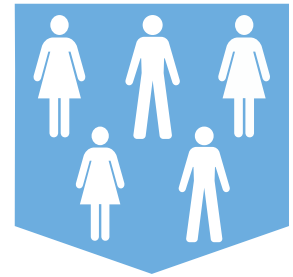


ESK Accelerate Ltd

ESK Accelerate are a small engineering company. Many of their mechanical engineering staff are older workers and plan to retire in the next 10 years. ESK are struggling to attract younger recruits with the right skills and the skills gap is growing.

After exploring their options, they decide to take on 5 industry placement students in 2022 who are studying a T Level specialising in mechanical engineering. They also set-up two higher-level apprenticeship places they can offer these students once they complete their course.

This allows the company to attract the best young people and establish a talent pipeline process they can repeat each year to grow a highly-skilled and experienced team.



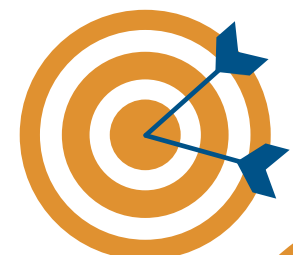
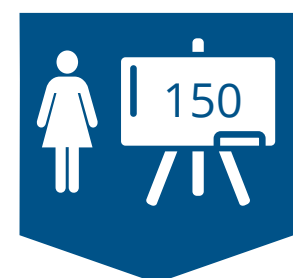
Catering Group plc

As a large global business, the Catering Group recently reviewed its corporate social responsibility strategy, focusing on social mobility and supporting young people from disadvantaged backgrounds.

Having explored different government schemes, they decide to take on 100 Kickstart individuals (who are at risk of long-term unemployment) and 50 Traineeship students.

They place them in well-supported teams and give them a wide range of tasks to develop their skills.

A number of students flourish and are linked into early career roles and apprenticeship opportunities in the organisation – providing a strategic link between their social responsibility agenda and growing their talent pipeline.



How SDN can help

We help employers understand their workforce and explore, launch and improve funded training and initiatives, aligned to the needs of your business and your people.

Through impartial consultancy and CPD, we help employers to:

Understand the needs of your workforce and government training/job options

- Conduct a skills audit - ask the right questions to understand the needs of your workforce
- Help you understand each option, aligned against the specific skill needs, occupations and career routes within your organisation

Map training content to the needs of your organisation

- Align training content (e.g. apprenticeship standards) to the specific knowledge and skills needed by individuals in your organisation
- Develop a blueprint, to achieve consistent training across multiple training providers / sites

Establish relationships with quality training providers

- Establish and support your process for procuring the training
- Advice on asking providers the right questions, the kind of flexibility and support you should expect and how to assess the quality of training

Train your staff to support young people in the workplace

- Support with the practicalities and compliance / safeguarding aspects of hosting young people in the workplace
- Train line managers and mentors on supporting young people in the workplace

Improve and maximise your current government-funded training

- Identify ways to use the apprenticeship levy more effectively to develop your workforce
- Explore how your current training programmes can be improved

Set-up as an approved 'employer-provider' so you can self-deliver training

- Prepare and apply to become an approved training provider
- Set-up compliance and quality systems, curriculums, training/assessment materials

Our team

We are trusted by employers because of the impartial and broad range of expertise in the team:



Louise Doyle

L&D strategy
and digital



Karen Kelly

Apprenticeships,
young talent and SMEs



Simon Shaw

Kickstart and
industry placements



Anna Sutton

Apprenticeships and
Traineeships



Alison Sumpter

Line management /
mentoring and young talent



Hayley Bird

L&D strategy
and digital



Erica Farmer

L&D strategy
and digital

Our work

Alongside our one-to-one support (as set out on page 12), SDN leads on large-scale national support for employers for the Department for Education and industry bodies:



SDN delivers the government's national package of support to help employers prepare to offer high-quality T Level industry placements, including resources, events and one-to-one support.



SDN developed apprenticeship toolkits tailored to 21 Local Enterprise Partnerships (LEP) areas across England. The toolkits give practical advice, case studies and tools for SMEs.



SDN worked with some of the leading TV, film, and broadcasting companies to create a wireframe apprenticeship curriculum for employers to tailor and use with their training providers.

Here are just a few of the 900 employers we've worked with...



Our partners

SDN works closely with government and leading national / regional industry bodies, including:



Regionally, we work with many of the Local Enterprise Partnerships and Local / Combined Authorities across England too.

Contact us



If you would like to chat any of this through with the team, here's how to get in touch with us:



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w: www.strategicdevelopmentnetwork.co.uk



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